

# Wireless Management case study

RadiusPoint was contracted by a Fortune 100 company to manage their wireless invoices and contract terms for over 10,000 wireless devices including Blackberry, Aircard and Cellular device users. They were in the process of implementing two corporate contracts through Verizon Wireless and AT&T Wireless. The scope of the contract consisted of RadiusPoint auditing all past invoices to clear up any billing discrepancies and obtain any credits resulting from those errors. RadiusPoint was responsible for migrating each end-user to one of the two corporate contracts depending on usage requirements and geographical coverage requirements.

## solution

RadiusPoint managed the Exception reporting process for all users that were unable to move to the new corporate contracts immediately and processed the corporate invoices on a monthly basis and identified those users that had over-utilized and under-utilized their contracted plan minutes. RadiusPoint audited and identified users using the purchase card system to pay for individual liable plans and moved those users to the corporate account. RadiusPoint created a Register Your Line online database to gather correct allocation and coding information as well as end-user employee ID verification so that effective management of the wireless devices could occur. RadiusPoint also issued Wireless Activity reports to every end-user that included rate plan information as well as call detail records on a monthly basis via email. This created a revenue stream for this company by requiring the end-user to reimburse the company for personal calls made on their company-issued devices.

## results

RadiusPoint identified and reconciled more than \$450K in refunds for this organization and continues to save them over \$830K annually in Exception reporting alone.

# what are your pain points?



lack of  
RESOURCES



lack of  
INVENTORY



lack of  
AUTOMATION



decentralized  
SPENDING



insufficient  
EXPERTISE

[www.radiuspoint.com](http://www.radiuspoint.com)  
866-382-1336