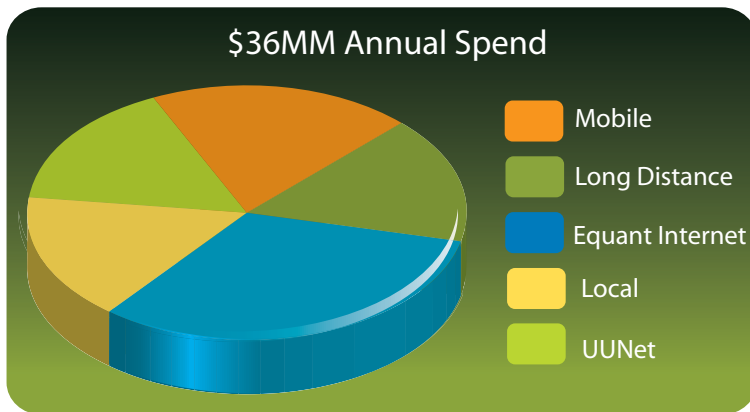


Fortune 100 Manufacturer case study

RadiusPoint was contracted by a Fortune 100 company to manage thousands of their corporate cellular users including the contract terms for each user. They were in the process of implementing two corporate contracts through Verizon Wireless and AT&T Wireless. The scope of the contract consisted of RadiusPoint auditing all past invoices to clear up any billing discrepancies and obtain any credits resulting from those errors. RadiusPoint was then responsible for migrating each end-user to one of the two corporate contracts depending on usage requirements and geographical coverage requirements.

Due to the number of mobile end-users within this organization, it was requested that RadiusPoint perform a unique service for the end-user. This large manufacturer and distributor was concerned that the majority of their mobile end-users would not remember to validate the charges that they were responsible for on the invoice. RadiusPoint customized the ExpenseLogic software with a new feature that automatically pushed the call detail for the end-user's mobile usage to each individual employee's email account on a monthly basis. After review with the management team, it was decided that a memo would be placed on each report sent out that held end-users accountable for personal calls generated on corporate-liable devices. This generated an extra revenue stream that filtered back to the cellular department within this organization.



results

RadiusPoint identified and reconciled more than \$450K in refunds for this organization and continues to save them over \$830K annually in Exception reporting alone.

what are your pain points?

lack of
RESOURCES

lack of
INVENTORY

lack of
AUTOMATION

decentralized
SPENDING

insufficient
EXPERTISE

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